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New Compensation Plan

STAMPIN' REWARDS (US)

PARTY SALES	STAMPIN' REWARD	50% OFF ITEM
\$150	10%	
\$300	12%	
\$450	14%	
\$600 +	16%	1

STAMPIN' REWARDS (CA)

PARTY SALES	STAMPIN' REWARD	50% OFF ITEM
\$200	10%	
\$375	12%	
\$550	14%	
\$725 +	16%	1

TITLES

GLOBAL TITLES	12-MONTH ROLLING CSV	1ST LEVEL COUNT	LEADERSHIP	BENEFIT
Bronze	-	0	0	-
Bronze Elite	1,800	0	0	Bronze Elite Bonus
Silver	3,600	1	0	Silver Necklace
Silver Elite	7,200	5	1 - Silver	Silver Elite Reception
Gold	10,800	10	1 - Silver Elite	Gold Necklace
Gold Elite	14,400	15	2 - Silver Elite	Gold Elite Bonus
Platinum	18,000	20	4 - Silver Elite	Platinum Necklace
Platinum Elite	18,000	30	6 - Silver Elite	Wall of Fame

INSTANT INCOME AND VOLUME REBATES

MONTHLY PERSONAL SALES RANGE	BRONZE			BRONZE ELITE AND ABOVE		
	INSTANT INCOME	VOLUME REBATE	TOTAL	INSTANT INCOME	VOLUME REBATE	TOTAL
0 to 599.99 CSV	20%	0%	20%	25%	0%	25%
600 to 899.99 CSV	20%	4%	24%	25%	4%	29%
900 to 1,199.99 CSV	20%	5%	25%	25%	5%	30%
1,200 to 1,499.99 CSV	20%	7%	27%	25%	7%	32%
1,500 to 2,499.99 CSV	20%	9%	29%	25%	9%	34%
2,500 to 3,499.99 CSV	20%	11%	31%	25%	11%	36%
3,500+ CSV	20%	13%	33%	25%	13%	38%

TEAM COMMISSIONS

MINIMUM MONTHLY PERSONAL SALES	MINIMUM FIRST-LEVEL DEMONSTRATOR COUNT	MINIMUM MONTHLY PERSONAL & FIRST-LEVEL SALES	LEVEL 1	LEVEL 2	LEVEL 3
300 CSV	1	300 CSV	3.0%	0.0%	0.0%
600 CSV	3	1,500 CSV	5.0%	2.5%	1.0%
900 CSV	6	2,500 CSV	5.5%	3.0%	1.5%
1,200 CSV	12	5,000 CSV	6.0%	3.5%	2.0%
1,200 CSV	18	10,000 CSV	6.5%	4.0%	2.5%
1,500 CSV	25	15,000 CSV	6.5%	5.0%	3.0%
1,500 CSV	32	20,000 CSV	6.5%	5.5%	3.5%
1,500 CSV	32	20,000 CSV	6.5%	5.5%	5.5%

PERFORMANCE BONUS CATEGORIES

EARNING OPTIONS	QUALIFICATIONS	BONUS
SALES		
Career-to-Date (CTD) Milestones	Each 100,000 CSV CTD	1,000 CSV
	Each 1,000,000 CSV	10,000 CSV
Quarterly Sales	10,000 CSV per quarter	500 CSV
	Each additional 5,000 CSV per quarter	250 CSV
RECRUITING (ANNUAL)		
(Must be in your first level)	5 qualified recruits	700 CSV
	Each additional recruit above your 5th qualified recruit	300 CSV
LEADERSHIP (ANNUAL)		
Title Advancement (Must be in your first level)	8 title advancements to Bronze Elite and above	1,600 CSV
	Each additional title advancement above your 8th	200 CSV
	Silver Elite Boost	300 CSV

FLEX ACCOUNT EARNING

EARNING CATEGORIES	FLEX POINTS	
SALES		
Point(s) per CSV	Less than 10,000 CSV	1 pt/1 CSV
	More than 10,000 CSV	5 pts/1 CSV
RECRUITING		
5,000 (each qualified recruit)		
LEADERSHIP		
Personal Title Advancement	TITLE ADVANCEMENT	ONGOING TITLE BENEFIT
	5,000 (each)	Bronze Elite = 1,500
		Silver & Silver Elite = 4,000
		Gold & Gold Elite = 7,500
Platinum & Platinum Elite = 10,000		
Team Member Title Advancement	TITLE ADVANCEMENT	
	Bronze Elite & Silver = 7,500	
	Silver Elite & above = 10,000	
QUICK START PROGRAM		
Achieve 900 CSV in first three full months	5,000	
Achieve bronze elite within first six full months	10,000	
TENURE		
Stampin Up! Anniversary	1 year = 2,000 5 year = 5,000	
	10 year = 5,000 15 year = 10,000	
	20 year = 12,000 25 year = 15,000	
	30 year = 17,500	